PROFILE

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Ho Soo Lih Co-Head, Real Estate and Corporate Real Estate

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ABOUT HO SOO LIH

Soo Lih co-heads the firm's Real Estate and Corporate Real Estate practice group. He specialises in real estate transactions with specific focus on corporate real estate work and high net worth individuals.

Soo Lih advises private and public listed companies, financial institutions, developers, funds and individuals in real estate transactions (including JTC properties) such as land tenders, joint ventures, share sale and purchases, real estate investment trusts, mortgagee sales, collective sales and commercial and residential leases. He also routinely advises on hotel management, property investment and management contracts.

Soo Lih has also assisted clients as their instructing counsel in their acquisition and disposition of properties in countries like Malaysia, Australia, China and South Korea.

As a sub-specialty, Soo Lih advises on banking and financing issues related to these transactions (including regulatory and compliance) and has dealt with competent authorities such as the Singapore Exchange (SGX), Monetary Authority of Singapore (MAS), Jurong Town Corporation (JTC), Housing Development Board (HDB) and Urban Redevelopment Authority (URA).

Soo Lih is fluent in both English and Chinese.

AREAS OF PRACTICE

- Real Estate
- Banking and Finance

EXPERIENCE

Soo Lih's transaction highlights include:

• Acted for an insurance conglomerate in the sale of a grade A commercial building in the biggest property transaction in

Singapore for 2021, in excess of S\$1.2 billion.

- Acted for a SGX mainboard-listed property developer in the divestment of its property holding subsidiary, which owns a freehold prime office building in the central business district of Singapore, for value of S\$500 million.
- Advising a Hong Kong fund in the acquisition of a commercial real estate in central business district of Singapore by way of partnership with and contribution by a Singapore listed REIT for a value in excess of S\$500 million.
- Acted for a Singapore listed company in its S\$480 million sale of commercial and retail units in a shopping cum office complex to a property fund.
- Acted for a Singapore mainboard listed company in its approximately S\$80 million investment in a private industrial fund of approximately S\$500 million which comprises a portfolio of 14 quality industrial, business park, highspecifications industrial and logistics properties.
- Acted for a Singapore mainboard listed developer in its acquisition of the entire issued and paid up capital of a BVI company which owns a commercial building located within the central business district of Singapore for a consideration in excess of \$\$348 million.
- Acted for a major local bank in its S\$140 million financing for an en-bloc residential development acquisition by a major local developer which banking facilities will be utilised to part finance the acquisition, development and construction costs of a new project at the acquired site.
- Acted for a major local bank in its S\$100 million financing for the acquisition of land from the Building and Construction Authority by a major local developer which

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banking facilities will be utilised to part finance the acquisition and construction of a new Integrated Construction and Precast Hub at the acquired site.

- Acted for a boutique property developer in in the mortgage of its 26 residential properties located just off the Orchard Road luxury shopping belt to a foreign international bank, pursuant to banking facilities of \$70 million granted to the developer.
- Acted for an international aerospace company, a global leader and provider of aerospace maintenance, repair and overhaul services in its assignment of a JTC industrial property at Seletar Aerospace Park to a leading Japanese multi-national corporation involved in a wide range of airport-related businesses, and subsequent leaseback from the Japanese corporation.
- Acted for the manager of a Singapore listed REIT in its acquisition and leaseback of numerous JTC and HDB industrial properties and sale/dispositions.
- Acted for a Singapore listed REIT in the asset enhancement of a JTC industrial complex valued in excess of S\$12.7 million and extension of lease valued in excess of S\$27.3 million.
- Acted in the acquisition with Islamic financing in excess of S\$80 million for the purchase and construction of a JTC industrial property.
- Acted for Singapore listed developers in negotiations with major hotel operators, such as ACCOR and ASCOTT Group, to manage hotels, service apartments and beach resorts both in Singapore, Maldives and elsewhere.
- Acted in the lease of hospital beds by a major private healthcare provider in Singapore to a public restructured hospital in a first such collaboration between a private and public hospital in Singapore.

ACCOLADE

The Legal 500 Asia Pacific Real Estate 2024 – Recommended Lawyer

for 5 consecutive years

Real Estate and Construction 2014 – Recommended Lawyer



"Ho Soo Lih and his team are experienced and caring. They are willing to go extra mile to help their clients."

"Ho Soo Lih is outstanding. He does very detailed work, leaves no gap in the entire process, 24/7 prompt response on any issue, allows the client to get total confidence. A pleasure to work with him and their fees are quite reasonable."

Asialaw Leading Lawyers 2023 edition

"Very responsive and communicative to clients."

MEMBERSHIPS

- Appointed to consult on Singapore's Digital Conveyancing Portal Project of the Singapore Land Authority
- Member, The Law Society of Singapore
- Member, Singapore Academy of Law