



Goh Boon Yeow

Director, Telecommunications, Media & Technology (TMT)

Bachelor of Laws, University College London (2014)

Advocate & Solicitor, Singapore (2019)

Solicitor of the Senior Courts of England & Wales (2023)

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ABOUT BOON YEOW

Boon Yeow is a Director of Drew & Napier's Corporate & Finance Department. His main areas of practice are Technology, Media & Telecommunications (TMT), Broadcasting, Cybersecurity, Data Protection & Privacy, and Employment Law. His practice is anchored in complex regulatory advisory work at the intersection of law, technology, and public policy, particularly in heavily-regulated and fast-evolving sectors.

Boon Yeow regularly advises leading global and regional telecommunications operators, internet platforms, cloud service providers, data centre operators, and technology companies on the full spectrum of regulatory, licensing, corporate and compliance issues in Singapore. His work involves licensing strategy, regulatory engagement, enforcement matters, corporate structuring, and ongoing compliance, with a particular depth in advising on novel and emerging technologies.

He has extensive experience advising on telecommunications licensing under Singapore's Facilities-Based Operator (FBO) and Service-Based Operator (SBO) regimes, including complex, multi-party and cross-border projects such as international subsea cable systems, cloud-based telecommunications services, and next-generation digital infrastructure. His work frequently involves devising pragmatic and innovative regulatory solutions to address unconventional business models, minimise regulatory friction, and align licensing outcomes with commercial objectives.

Boon Yeow also advises extensively on broadcasting regulation, competition issues under the Telecom and Media Competition Code, and regulatory obligations applicable to content providers. He is regularly engaged by multinational technology companies to assess

licensing exposure for new products and functionalities, including services incorporating artificial intelligence, cloud computing, and other emerging technologies.

In the cybersecurity space, Boon Yeow advises multinational clients on Singapore's cybersecurity regulatory framework, including licensing requirements for cybersecurity service providers, compliance with the Cybersecurity Act, and the operational impact of cybersecurity regulatory amendments. He has successfully assisted clients in obtaining complex cybersecurity licences, including for penetration testing and managed security operations centre services, and has represented clients in enforcement proceedings with favourable outcomes.

His data protection and privacy practice includes advising multinational and regional companies on compliance with Singapore's personal data protection regime, surveillance and monitoring laws, and data protection governance obligations. He regularly assists with the drafting and review of privacy policies, data management frameworks, contractual data protection clauses, and data protection impact assessments, and has advised on sector-specific applications such as social media platforms, autonomous vehicles, and cloud-based services.

Boon Yeow also advises on technology-related employment matters, including employment contracts, workplace policies, hiring practices, and disciplinary proceedings, and also where data protection considerations intersect with employment law considerations.

Prior to joining Drew & Napier, Boon Yeow served in a Singapore statutory board as a Legal Officer on a fully-sponsored overseas scholarship. In that role, he advised on a broad range of contentious and non-contentious matters, including drafting

regulatory frameworks, statutory interpretation, exercise of regulatory powers, public sector contracts, employment disputes, criminal prosecution, and civil claims. He was also seconded to the Civil Division of the Attorney-General's Chambers, where he worked on a wide range of civil matters on statutory interpretation, exercise of discretion on regulatory powers, contractual drafting, and employment disputes.

EXPERIENCE

Some of the matters that Boon Yeow has handled include the following:

TMT & Broadcasting

- Assisted multinational telecommunications operators with securing Facilities-Based Operator (FBO) licences for international subsea cable systems landing in Singapore, including advising on complex multi-party transactions, regulatory strategy, and corporate structuring.
- Advised on many international subsea cable projects on Singapore regulatory and licensing strategy, including FBO licence application, corporate structuring, and IMDA engagement.
- Advised multiple multinational technology companies on telecommunication and broadcasting licensing requirements concerning cutting-edge products and new functions.
- Advised a multinational technology client on regulatory strategy and IMDA engagement for the landing approval of a new submarine cable system in Singapore, leveraging prior experience on multiple successful cable landings.
- Advising a global cloud service provider as part of its regional expansion on FBO licensing strategy in Singapore, including regulatory considerations for subsea cable investments, entity structuring, and IMDA engagement.
- Advised a multinational technology client on the restructuring of its FBO licensing framework in Singapore, including segregation of "wet-side" and "dry-side" operations, intra-group service arrangements, and regulatory strategy to support expanded subsea cable and data centre infrastructure.
- Successfully obtained multiple Service-Based Operations (SBO) telecommunication licences for a Chinese telecommunications service provider and advised on ongoing regulatory compliance and licence obligations.
- Advised and represented multiple multinational internet and technology companies and achieved favourable outcomes for the clients in enforcement proceedings.
- Advised multiple technology and broadcasting companies on broadcasting laws and obligations in Singapore.
- Advise multiple multinational technology companies on an ongoing basis on their telecommunication and broadcasting licensing obligations.
- Advised a multinational client on MAS outsourcing guidelines concerning its cloud products.
- Assisted a global technology services company with telecommunications regulatory filings.
- Assisted a global broadcasting company with broadcasting regulatory filings.
- Assisted a multinational telecommunications service provider with merger regulatory filings under the converged Telecom and Media Competition Code (TMCC).
- Advising cloud service providers on a broad range of regulatory obligations arising from service outages.
- Successfully assisted a leading global data centre operator with securing an exemption from IMDA for a key regulatory requirement for the operation of data centres.
- Advised various Chinese cloud services operators operating in multiple jurisdictions with the licensing of novel cloud services in Singapore as part of the operators' global expansion and reorganisation. The matter involved assessing product materials in Chinese and advising telecommunications framework in Singapore tailored to the

specific needs of the cloud service operators.

- Assisted a multinational technology corporation with the licensing of its telecommunications services to be provided in Singapore involving novel elements such as the use of artificial intelligence and other novel technologies.
- Assisted a Chinese telecommunications service provider, with the drafting of cloud computing services contract for the provision of telecommunications services in Singapore.

Regulatory

- Engaged by a national authority to assist with the development and implementation of a new regulatory framework arising from a nationwide liberalisation of the postal sector.
- Advised a national authority on the development of a code of practice and contractual framework (including the SMS Registry) to strengthen telecom safeguards against scam-related calls and SMS, including detection and blocking measures, which involved drafting, and reviewing codes of practice and directions.
- Advised and represented companies concerning product recalls.
- Advised on electronic contracts and digital signatures under the Electronic Transactions Act and the Evidence Act.
- Advised on legislative amendments relating to regulatory acts and regulations.

Cybersecurity

- Advised multiple multinational clients on cybersecurity licensing requirements concerning cutting-edge cybersecurity products.
- Advised and represented multiple multinational companies and achieved favourable outcomes for the clients in enforcement proceedings.
- Advised multiple clients on cybersecurity laws in Singapore and successfully assisted them in complex cybersecurity service provider's licence applications for

the provision of penetration testing services and managed security operations centre services.

- Advising multinational technology clients on the practical implications and the operational impact of the amendments to the Cybersecurity Act 2018.

Data Protection and Privacy

- Advised a Chinese social media company on rolling out social media services in Singapore, including drafting the full set of requisite personal data protection-related documents.
- Assisted various clients through drafting and reviewing data management policies and agreements, including data retention policies, privacy policies, contractual clauses, and data protection impact assessments.
- Advised a multinational telecommunication company on retention policies in the sector-specific context.
- Advised multinational automobile company on consent preference toggles in vehicular infotainment systems.
- Advising multinational corporations on the surveillance laws of Singapore.

Employment

- Drafted and reviewed employment handbooks, various employment policies, and employment agreements.
- Advised a multinational company on employee hiring practices.
- Represented employer and employees on employment disciplinary tribunals.

Others

- Handled disputes (in contract and tort), contractual drafting (e.g., R&D agreements, water supply agreements, insurance agreements, construction matters, non-disclosure agreements, and employment disputes.)
- Reviewed contracts (e.g., R&D agreements, supply agreements, construction agreements, non-disclosure

agreements, leases, cloud licensing agreements, and employment contracts).

- Independently represented a party in a pre-trial mediation in a contentious matter involving damages exceeding \$1 million and procured very favourable outcomes.
- Conducted criminal prosecutions.
- Advised government ministries and agencies on statutory interpretation; exercise of discretion on regulatory powers; contractual drafting; tort claims; and employment disputes.

MEMBERSHIPS

- Member, Law Society of Singapore
- Member, Singapore Academy of Law
- Member, Law Society of England & Wales

LANGUAGES

- English, Chinese (Native)
- French, German (Intermediate)