PROFILE

DREW & NAPIER



Renu Menon
Co-Head, Banking & Finance
Director, Corporate & Finance

LL.B (Hons), Durham University (2006)
Admitted to the Singapore Bar (2008)
Admitted as a Lawyer in the Supreme Court of New South Wales, Australia (2011)
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ABOUT RENU

Renu joined Drew & Napier's Corporate & Finance practice in 2014. Prior to joining Drew & Napier, Renu gained experience in dispute resolution with an established Singapore law firm and worked with the banking and finance team of an Australian law firm.

Renu's experience in Singapore and Australia has enabled her to advise and assist leading individuals, corporates, lenders and borrowers on a range of domestic and cross-border disputes, corporate and commercial transactions and security arrangements.

Renu advises on a range of financing matters including on bilateral and syndicated loans, acquisition financing, debt restructuring and debt capital markets. She also advises on regulatory and stock exchange related work, mergers and acquisitions and other general corporate matters.

EXPERIENCE

Some of the matters which Renu has acted in include:

- Acted as Singapore Counsel to **Pfizer Inc.** and **Pfizer Investment Enterprises Pte. Ltd**. in the fourth-largest US bond sale ever at US$31 billion. This transaction won the ***Debt Market Deal of the Year at the ALB SE Asia Law Awards 2024*** and the ***Securities Deal of the Year in the debt category*** **at the** ***Asia Legal Awards 2024***.
- Acted as Singapore Counsel to **International Business Machines Corporation** (IBM) and **IBM International Capital Pte. Ltd.**(IIC) in connection with a US$5.5 billion bond offering.
- Acted as Singapore counsel to **Seagate Data Storage Technology Pte. Ltd**. in connection with (i) a US$400 million notes offering and (ii) exchange offers and consent solicitations in relation to approximately US$3.1 billion outstanding notes.
- Acting as Singapore counsel to **Alipay Singapore Holding Pte. Ltd.** in connection with a US$450 million zero coupon exchangeable bonds offering.
- Acting for the issuer and guarantor in relation to the establishment of a S$3,000,000,000 multicurrency medium term note programme by **OUE Treasury Pte Ltd** unconditionally and irrevocably guaranteed by OUE Limited.
- Acting for **Hotel Properties Limited**, the issuer, in relation to its establishment of its S$1,000,000,000 multicurrency debt issuance programme and various issuances under the programme including issuance of S$190,000,000 in principal amount of notes due 2029.
- Acting for mainboard-listed property developer, **Tuan Sing Holdings Limited**, the issuer, in relation to updates of its S$900,000,000 multicurrency medium term note programme, various tender offer exercises and issuances of notes under the programme.
- Acting for **Tuan Sing Holdings Limited** and its wholly owned subsidiary **Superluck Properties Pte Ltd** (Superluck) in relation to the establishment of Superluck's S$500,000,000 secured multicurrency medium term note programme and the issuance of S$200,000,000 secured notes thereunder. The security package included a mortgage over prime commercial real estate in Singapore's Central Business District.
- Acting for **OSIM International Ltd**, the issuer, in relation its issuance of $170 million in principal amount of unsecured convertible bonds listed on the SGX-ST.

- Acting as local counsel for a **developer, owner and operator of clean energy projects** in relation to specific Singapore law aspects of its issuance of international guaranteed green bonds denominated in foreign currencies, the proceeds of which were to finance renewable energy projects and existing indebtedness.
- Acting for the **investor** (an independently managed wholly-owned subsidiary of one of Singapore's sovereign wealth funds) on the financing aspects of the restructuring of and investment into Pacific International Lines, Singapore's largest container shipping line and at the material time the 12th largest in the world. The restructuring involved some US$3.5 billion of debt (by way of a scheme of arrangement involving various institutional lenders and noteholders, and consensual workouts), the provision of interim financing of US$112 million, and an investment of up to US$600 million (including syndicated debt facilities).
- Acting as local counsel in relation to specific Singapore law security aspects of the financing extended by export credit agencies Japan Bank for International Cooperation, The Export-Import Bank of Korea (KEXIM), and international commercial lenders The Bank of Tokyo-Mitsubishi UFJ, Ltd., Mizuho Bank, Ltd., Sumitomo Mitsui Banking Corporation, and ING Bank N.V in connection with the multi-billion dollar development by PT Cirebon Energi Prasarana of the 1,000 MW expansion of the Cirebon coal-fired power plant in West Java, Indonesia.
- Acting as Singapore counsel for **Jiangsu Changjiang Electronics Technology** (JCET) in respect of financing arrangements related to a US$780 million (approx. S$1 billion) pre-conditional voluntary general offer for STATS ChipPAC Ltd.
- Acting for **Tuan Sing Holdings Limited** and its subsidiaries in relation to secured facilities of up to S$490 million, secured against prime commercial real estate.
- Acting for an Indian incorporated borrower (part of a large private conglomerate) on Singapore law aspects in connection with approximately US$230 million facilities for the establishment of an electric vehicle manufacturing plant in India.
- Acting for **COSCO SHIPPING International (Singapore) Co., Ltd**. in the grant of facilities of up to S$350 million by Bank of China to part finance its S$488.07 million cash buyout of SGX-ST listed logistics firm Cogent Holdings Limited.
- Acting for **Tuan Sing Holdings Limited** and its subsidiary on financing in relation to the acquisition of an iconic riverfront hospitality asset (which includes a conservation warehouse) in a prime location.
- Acting for the Singapore branch of an international bank in respect of the restructuring of banking facilities of up to US$268,000,000 to a company within an Indonesian conglomerate with interests in various industries.
- Acting for **Metro Holdings Limited**, **Lee Kim Tah Holdings Limited** and **Woh Hup Holdings Pte Ltd** in connection with the financing of the acquisition of property companies by the Paideia Capital UK Trust, which in turn acquired student accommodation properties in Exeter, Durham, Glasgow and Kingston, United Kingdom.
- Acting for **Lee Kim Tah Holdings Limited** and its subsidiary in connection with the financing of the borrower's acquisition of units in Samsung Hub.
- Acting for **Industrial and Commercial Bank of China** on a range of transactions including a multi-million dollar cross-border trade finance facility provided to a well-known Chinese technology company.
- Acting for **Bankmecu** in relation to a multi-million-dollar facility provided to a community housing provider for construction and working capital purposes secured by a substantial number of properties.
- Acting for **Bendigo and Adelaide Bank** on a range of transactions, including a multi-million-dollar multi-option facility provided to a community housing provider for development and working capital purposes.
- Acting for **Bank of Sydney** (formerly Beirut Hellenic Bank) on a range of transactions including a multi-million-dollar trade finance facility in respect of the supply of live cattle overseas.

- Advising a **major investor**, as Singapore counsel, in the US$2.5 billion acquisition (by way of primary and secondary purchases) of Series I preference shares in Flipkart amounting to an approximately 20% stake in Flipkart (which valued Flipkart at US$11.6 billion), and the subsequent disposal of the investment in connection with the acquisition by Walmart Inc (through its subsidiary, Walmart International Holdings Inc) of an approximately 77% stake in Flipkart, which valued Flipkart at US$20.8 billion. This deal was awarded The Asian Lawyer: Asia Legal Awards 2019 – TMT Deal of the Year and the Indian Business Law Journal: Deal of the Year 2018 – Top 50 landmark deals involving Indian parties.

ACCOLADES

The Legal 500 Asia Pacific



Banking & Finance 2026 – *Recommended* lawyer for 9 consecutive years

Capital Markets 2026 – *Recommended* lawyer for 5 consecutive years

Projects and Energy 2025 – *Recommended* lawyer for 4 consecutive years

"Renu Menon is technically sound and extremely commercial."

"Both Renu Menon and Benjamin Gaw are professional, insightful and patient in their consult and advice."

"Renu Menon promptly addresses and answers queries raised regarding the various transaction documents. She pays careful attention to specifics and embraces a customer-focused methodology. Unlike other competitors, Renu Menon ensures that every aspect of the transaction is thoroughly attended to, fostering a level of care and engagement that sets her apart in the field."

"Renu Menon has been most helpful and provides quick responses despite her punishing schedule. Advice is practical and wholesome."

She has a *"fine record in syndicated and bilateral lending, acquisition finance and project finance."*

IFLR 1000: The Guide to the World's Leading Financial Law Firms

Banking & Finance 2026 – *Highly Regarded Regarded* for 2 consecutive years

Capital Markets 2026 – *Highly Regarded* for 2 consecutive years

"Smart, hardworking, and dedicated to working with her client, taking into account the client's needs (no over-lawyering) in delivering an implementable and practical solution."

"Renu has an amazing memory and is able to point us to key clauses from a number of agreements even though the agreements were signed a few years back! She knows the documents and legal issues like the back of her hand. Makes the client feels 'safe' when she's around in all-parties negotiations."

"Absolutely wonderful to work with. Solid knowledge of the subject matter and superb attention to the deadlines."

"Very strong commitment and ability to deliver. Excellent skills in communication and delivery."

"Responsive and effective."

"Friendly and easy to work with, thorough knowledge and provides quick solutions."

"She's efficient, detailed and experienced in her field of work."

Asialaw Awards

Singapore Female Lawyer of the Year (2025)

Asialaw Profiles

Banking & Finance 2026 – *Distinguished Practitioner* for 2 consecutive years

Asian Legal Business

Asia 40 under 40 2023 – *Recognised lawyer*
Singapore Rising Stars 2022 & 2023 – *Recognised lawyer*

Renu received high praise from a client, describing her as "*professional and highly competent yet amicable and personable in her interaction*", "*dedicated to her work*", and having "*solid knowledge of the subject matter and superb attention to the deadlines*".

Singapore Business Review

Singapore's 18 most influential lawyers under 40 in 2021

Asialaw Client Service Excellence 2020

Banking & Finance – Renu Menon

PUBLICATIONS

- Co-author, Sustainability Legal outlook in Asia Guide (2025)
- Co-author, International Comparative Legal Guide to Lending & Secured Finance: Singapore chapter (2018 – 2025)
- Co-author, Woon's Corporation Law: Shares, Debentures and Charges (2021 – 2025)
- The inaugural Legal 500 Banking & Finance Yearbook 2023

APPOINTMENTS/MEMBERSHIPS

- Member, Law Society of Singapore
- Member, Singapore Academy of Law